		Current Period		Cumulative Period				
Program Initiative	Annual kWh Savings	Actual Expenditures	Participants	Annual kWh Savings	Actual Expenditures	Participants	Budget	Actual % of Budget
A1a - Residential New Homes & Renovations	14,019.54	\$8,875.96	17	120,414.39	\$56,968.27	65	\$0.00	0.00%
A2a - Residential Coordinated Delivery	54,248.00	\$100,247.15	49	556,050.10	\$990,188.28	443	\$777,857.05	127.30%
A2b - Residential Conservation Services (RCS)	0.00	\$2,170.50	31	0.00	\$47,180.33	299	\$105,493.08	44.72%
A2c - Residential Retail	72,578.30	\$11,404.50	36	311,447.50	\$129,639.31	316	\$0.00	0.00%
A2d - Residential Behavior	0.00	\$0.00	0	0.00	\$0.00	0	\$0.00	0.00%
A3i - Residential HEAT Loan	0.00	\$385.00	11	0.00	\$153,475.45	121	\$0.00	0.00%
Res Subtotal	140,845.84	\$123,083.11	144.00	987,911.99	\$1,377,451.64	1,244	\$883,350.13	
Res % of Total	76.41%	71.46%	93.51%	76.27%	84.90%	93.67%	55.83%	
B1a - Income Eligible Coordinated Delivery	8,351.40	\$23,569.40	3	36,458.40	\$71,225.87	42	\$294,356.48	24.20%
IE Subtotal	8,351.40	\$23,569.40	3.00	36,458.40	\$71,225.87	42	\$294,356.48	
IE % of Total	4.53%	13.68%	1.95%	2.81%	4.39%	3.16%	18.61%	
C1a - C&I New Buildings & Major Renovations	0.00	\$0.00	0	0.00	\$310.00	1	\$0.00	0.00%
C1a - C&I New Buildings & Major Renovations — Municipal	0.00	\$1,803.25	1	0.00	\$1,803.25	1	\$0.00	0.00%
C2a - C&I Existing Building Retrofit	27,792.83	\$21,934.07	3	177,675.56	\$161,632.62	17	\$404,386.68	39.97%
C2a - C&I Existing Building Retrofit - Municipal	0.00	\$0.00	0	0.00	\$0.00	0	\$0.00	0.00%
C2b - C&I New & Replacement Equipment	7,336.91	\$1,850.00	3	93,184.58	\$10,041.51	23	\$0.00	0.00%
C&I Subtotal	35,129.74	\$25,587.32	7.00	270,860.14	\$173,787.38	42	\$404,386.68	
C&I % of Total	19.06%	14.86%	4.55%	20.91%	10.71%	3.16%	25.56%	
Total	184,326.98	\$172,239.83	154	1,295,230.53	\$1,622,464.89	1,328	\$1,582,093.29	

*Costs include those costs that has been recorded through this period and are not necessarily representative of all activity through this month **All information presented is preliminary and subject to change.